## **BACHELOR OF COMMERCE (B.Com.)**

## (THREE YEAR DEGREE COURSE)

## **BUSINESS ADMINISTRATION**

Programme: B.Com.	Year: First	Semester: First
· . (	Subject: Commerce	
Course Code: C010101T	Course Title: I	Business Organization

After completing this course a student will have:

- ✓ Ability to understand the concept of Business Organisation along with the basic laws and norms of Business Organisation.
- ✓ Ability to understand the terminologies associated with the field of Business Organisation along with their relevance.
- ✓ Ability to identify the appropriate types and functioning of Business Organisation for solving different problems.
- ✓ Ability to apply basic Business Organisation principles to solve business and industry related problems.
- Ability to understand the concept of Sole Proprietorship, Partnership and Joint Stock Company etc.

Programme: B.Com.	Year: First	Semester: First
	Subject: Commerce	
Course Code: C010103T	Course Title: Busin	ness Communication
Course outcomes: To communication, and also	acquire skills in reading, writing to use electronic media for bus	g, comprehension and iness communication.

Programme: B.Com.	Year: First	Semester: Second
	Subject: Commerc	c
Course Code: C010201T	Course Title: Business Management	
Course outcomes:		

After completing this course a student will have:

- ✓ Ability to understand the concept of Business Management along with the basic laws and norms of Business Management.
- ✓ Ability to understand the terminologies associated with the field of Business Management and control along with their relevance.
- ✓ Ability to identify the appropriate method and techniques of Business Management for solving different problems.
- Ability to apply basic Business Management principles to solve business and industry related problems.

Ability to understand the concept of Planning, Organising, Direction, Motivation and Control etc.

Programme: B.Com.	Year: Second	Semester: Third
Subject: Commerce		
Course Code: C010301T		
Course outcomes: The objective of this course is to provide basic knowledge of the provisions of the Companies Act 2013 along with relevant cases.		

Programme: B.Com.	Year: Second	Semester: Fourth
	Subject: Commerce	
Course Code: C010402T Course Title: Fundamentals of Marketing		
Course outcomes: The objective of this course is to provide basic knowledge of concepts, principles, tools and techniques of marketing.		

Programme: B.Com.	Year: Second	Semester: Fourth
	Subject: Commerce	
Course Code: C010403P	Course Title: Digital Marketing (Practical)	
Course Outcomes:		

## Course Outcomes:

After completing this course a student will have:

- ✓ Ability to understand the concept of Digital Marketing along with the basic forms and norms of Digital Marketing.
- ✓ Ability to understand the terminologies associated with the field of Digital Marketing and control along with their relevance.
- ✓ Ability to identify the appropriate method and techniques of Digital Marketing for solving different problems.
- ✓ Ability to apply basic Digital Marketing principles to solve business and industry related issues and problems.
- ✓ Ability to understand the concept of Budgetary Control, Cash Flow Statement, Fund Flow Statement, Break Even Analysis etc.

Programme: B.Com.	Year: Third	Semester: Sixth
<u> </u>	Subject: Commerce	е
Course Code: C010604T	Course Title: Financial Market Operations	
Coggise outcomes:		

After completing this course a student will have:

- Ability to understand the concept of Financial Market along with the basic forms and norms of Financial Market.
- ✓ Ability to understand the terminologies associated with the field of Financia Market and control along with their relevance.
- Ability to identify the appropriate method and techniques of Financial Market for solving different problems.
- ✓ Ability to apply basic Financial Market principles to solve business and industry related problems.
- ✓ Ability to understand the concept of Primary and Secondary Market, Stock Exchange, SEBI etc.